



# L'open problem solving

Une corde de plus à votre arc





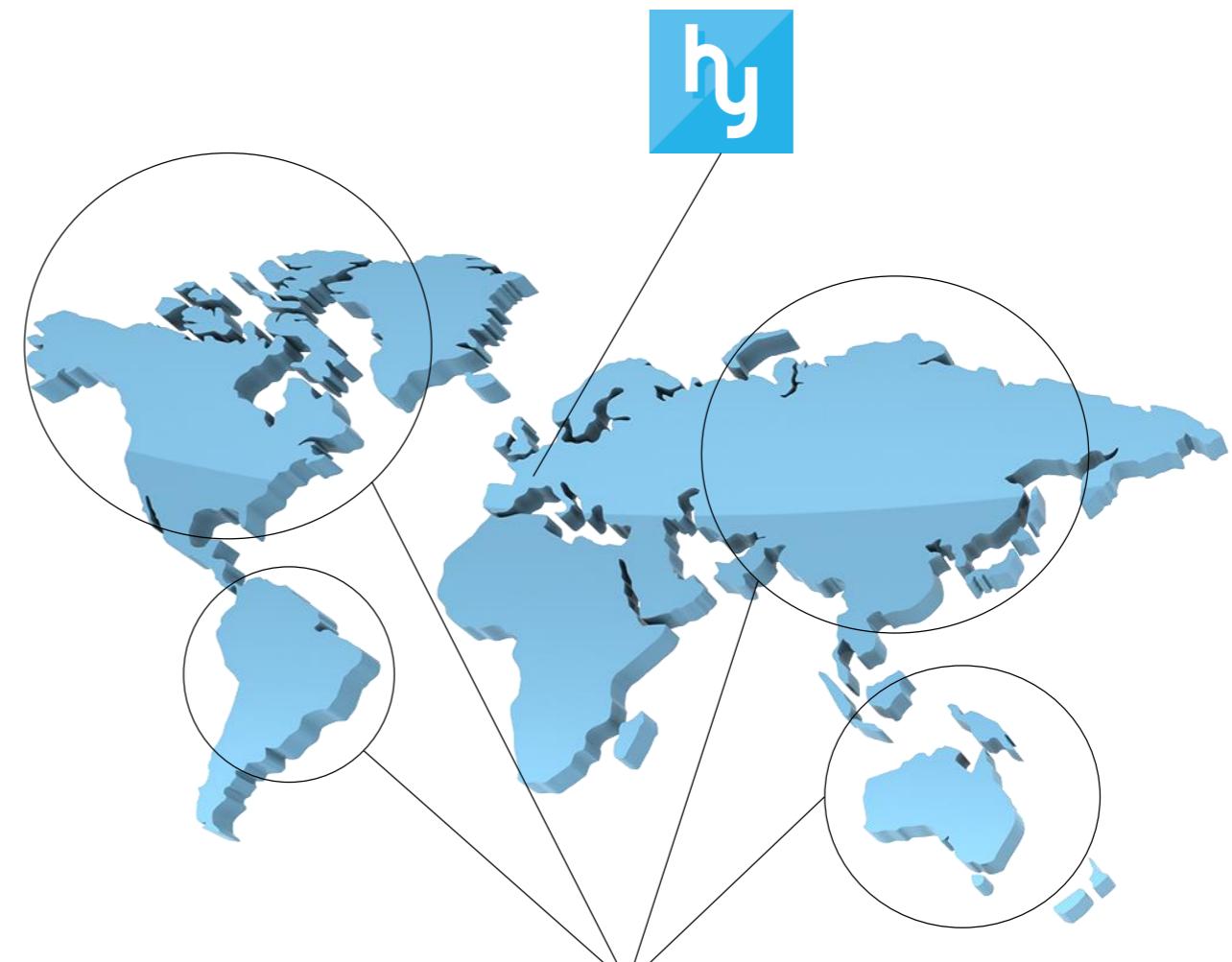
## Pourquoi l'Innovation Ouverte?

Et si la réponse à vos besoins d'innovation et de R&D résidait aussi ailleurs? Dans un autre secteur industriel, dans une autre discipline scientifique, ou dans un autre pays? Adeptes de la sérendipité, Hypios CI encourage et systématise cette « **fertilisation croisée** » si critique pour l'innovation.

### Hypios CrowdInnovation (CI), votre laboratoire d'idées complémentaires...

Aujourd'hui, l'excellence se propage si vite que la plupart de vos problèmes en R&D et innovation ont sans doute déjà été approchés par un expert ou une équipe de chercheurs, quelque part dans le monde.

Grâce à une technologie unique, Hypios CI est en mesure de retrouver ces experts et de travailler directement avec eux pour vous proposer des solutions transverses ou réellement novatrices.

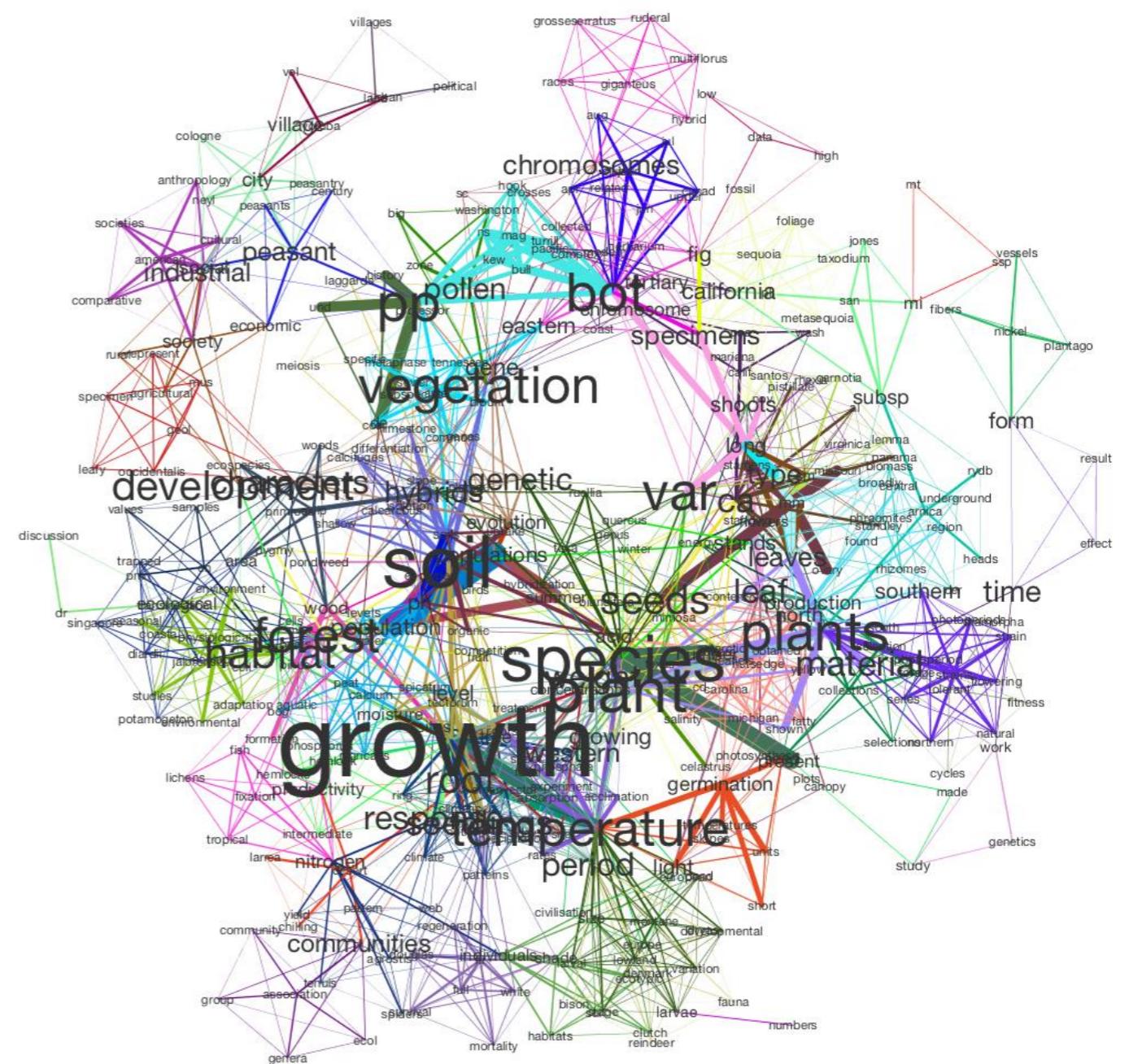
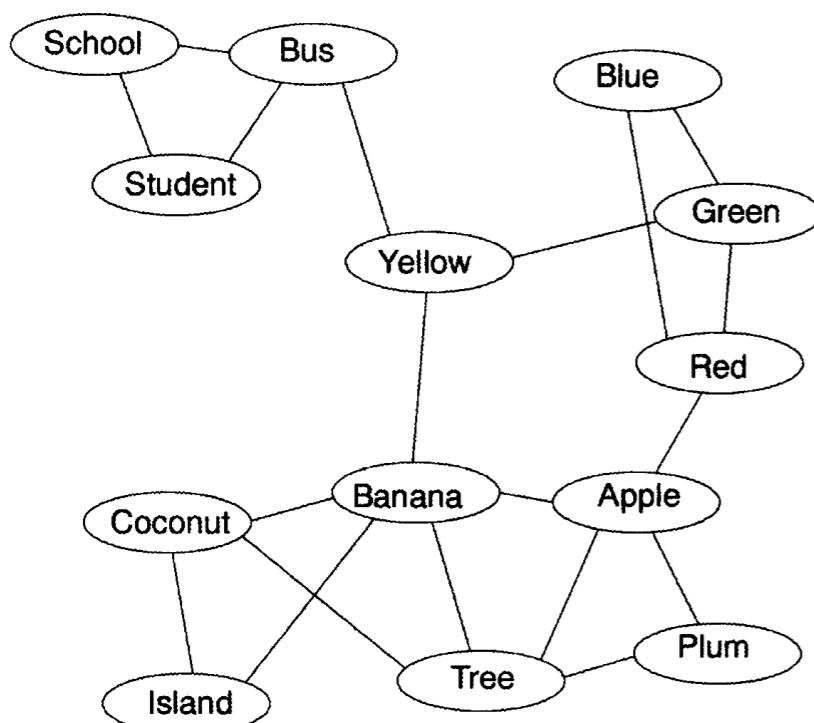


Nos experts

# Une technologie Sémantique unique : Hy.proximity

Le Web sémantique, ou toile sémantique, est une extension du Web standardisée par le World Wide Web Consortium (W3C).

Hypios CI utilise la base de données Sémantique DbPédia, sous couche de Wikipédia qui rassemble l'ensemble des concepts connus, reliés par différents types de liens.





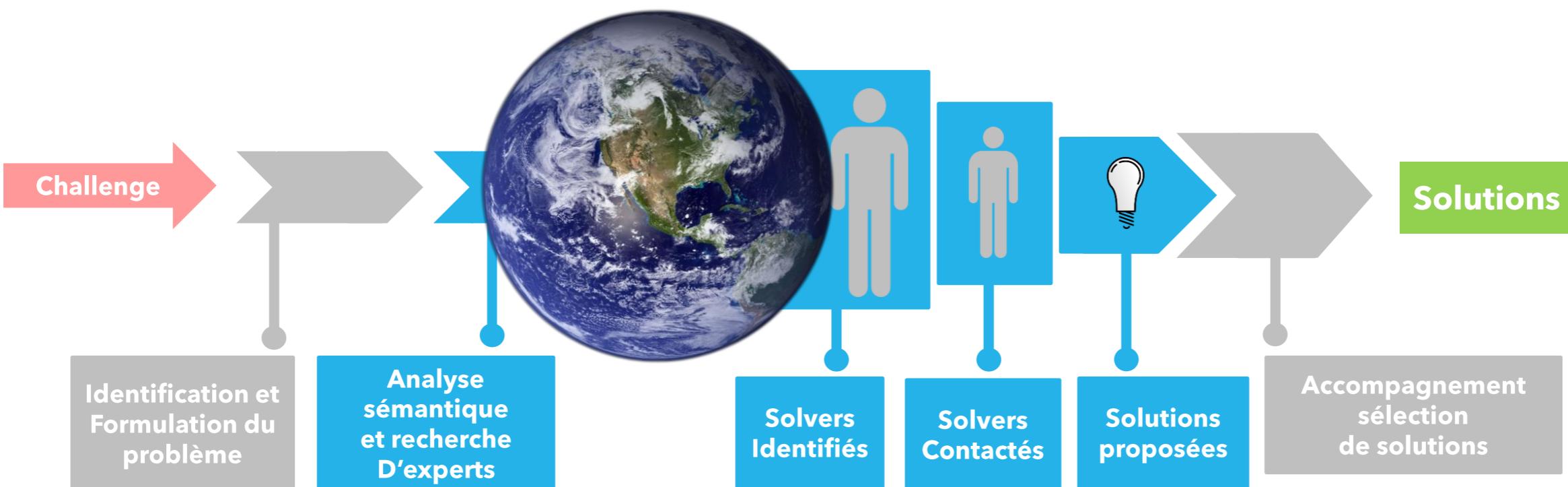
## Notre valeur ajoutée

Hypios CI est la première plateforme de résolution de problématiques en R&D et Innovation. Grâce à sa technologie sémantique brevetée, un réseau de 950,000 experts et une méthode de résolution unique, Hypios CI permet d'identifier des solutions pertinentes et parfois inattendues pour gagner en rapidité et efficacité.

**1** L'entreprise, avec notre aide, formule  
Sa problématique, définit une prime  
Et une échéance.

**2** Hypios CI fait appel à son réseau de  
1M+ d'experts dans le monde pour  
Trouver des solutions pertinentes.

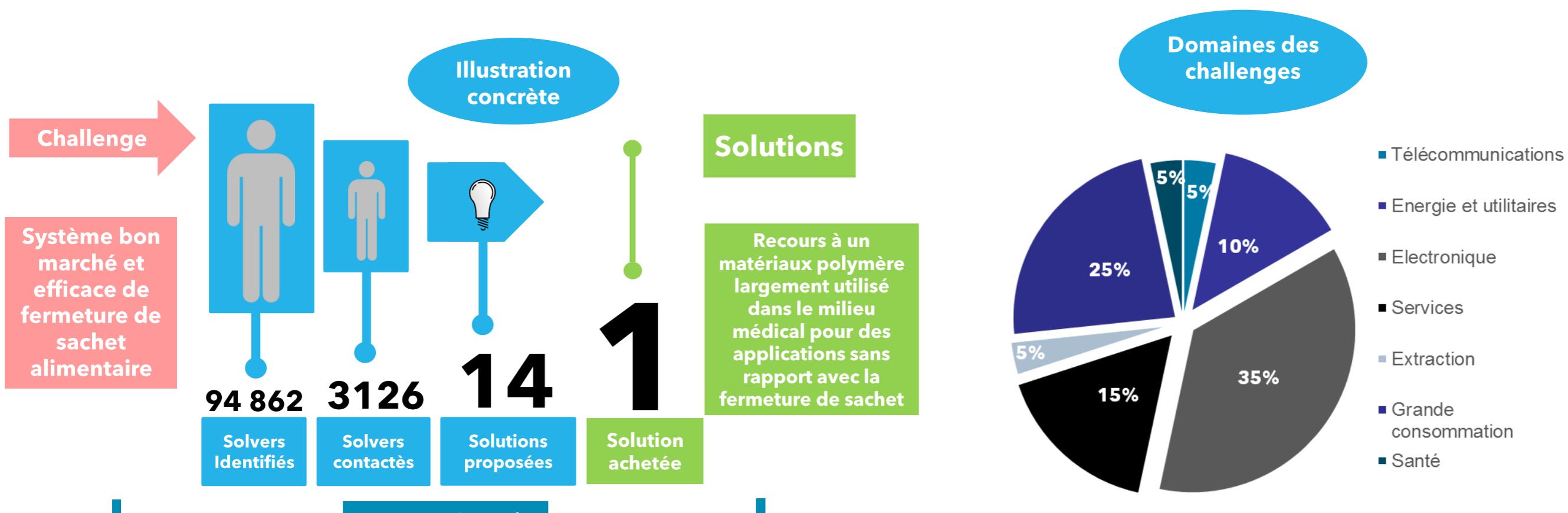
**3** L'entreprise choisit la (les) solutions  
et vers la prime correspondante.





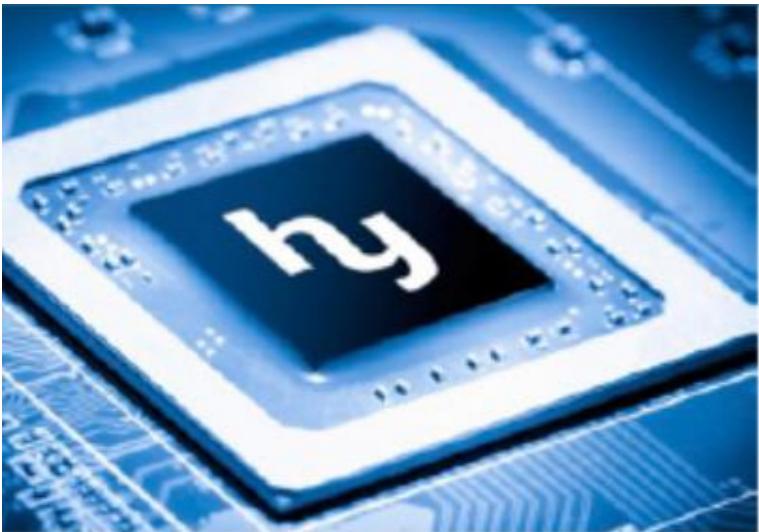
## Des solutions à tous les challenges

Hypios CI enregistre déjà des centaines de solutions proposées à nos clients. Notre démarche s'adresse à tous les secteurs et à tous types de challenges : innovation, R&D, veille technologique et stratégique, ou idéation. Le temps moyen entre la soumission d'un problème et l'acquisition d'une solution est de 3 mois avec un taux de résolution de plus de 60%.



**Nos clients**  
(parmi les plus connus)





## Un sourcing breveté !

Hypios CI est la seule plateforme au monde à utiliser en parallèle un process de crowdsourcing classique (A) et une technologie sémantique brevetée permettant à la fois la découverte de compétences connexes et l'identification en temps réel sur le Web d'experts pour chaque problématique (B). Ces experts profilés sont ensuite contactés individuellement par email et/ou téléphone, afin qu'ils soumettent leurs solutions (environ 3000 par challenge).



Challenge  
défini



A

Solicitation des Solvers déjà inscrits sur [www.Hypios-CI.com](http://www.Hypios-CI.com)

50%

B

Hy.Proximity

Liste des champs connexes

Hy.Surfer

Identification de profils qualifiés

Contact Individualisé

Liste de Solvers classée par pertinence

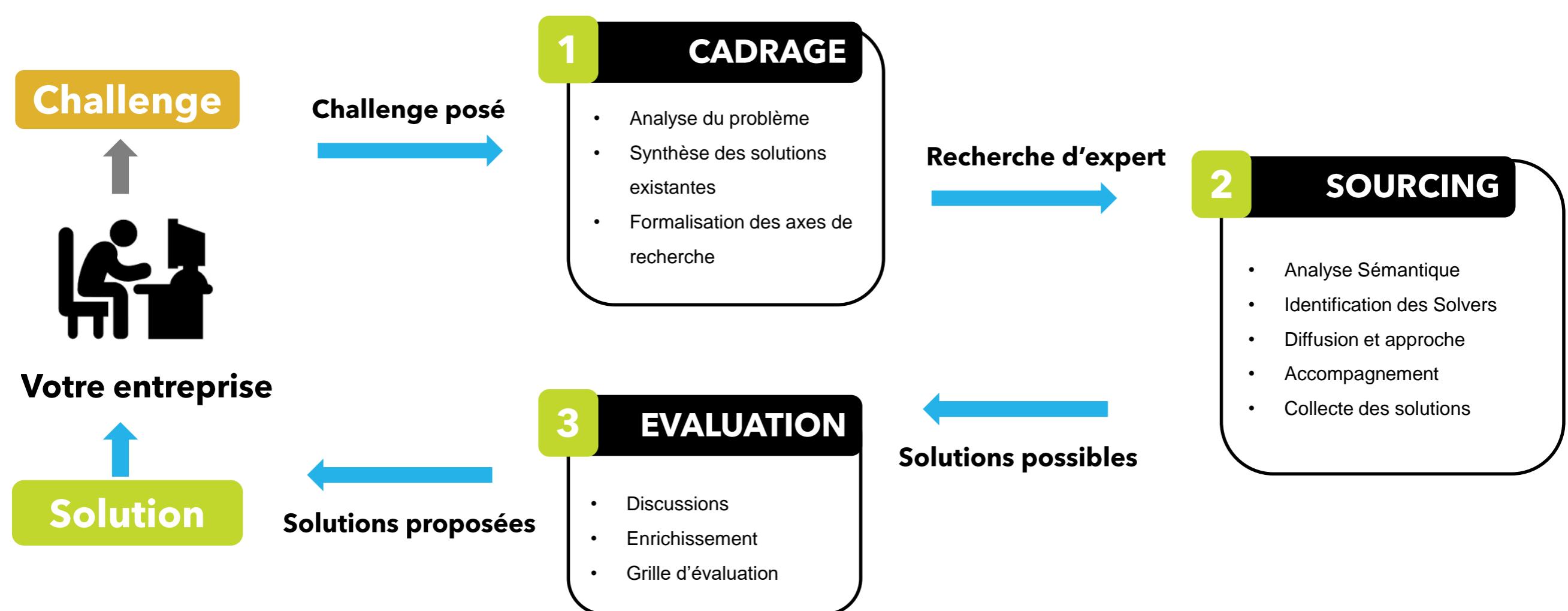
Provenance des solutions

50%

## Un réel engagement à vos cotés



Pour garantir le plus de réponses réellement externes au domaine du challenge posé, il faut le « définir », l'anonymiser, en lister et préciser les contraintes – d'où l'accompagnement d'Hypios CI durant toutes les phases du process: analyse de la problématique, identification préalable de la prime et de la durée du concours, ainsi qu'aide à la sélection des solutions finalistes et mise en relation éventuelle avec le(s) solver(s).



## Les primes des challenges

Les récompenses décernées à l'issue des challenges Hypios CI sont en moyenne comprise en 5K€ et 150K€. Le prix dépend à la fois de la complexité de la requête et de la qualité de la solution attendue. Des prix plus modestes sont attribués quand la technologie existe déjà sur un marché (TRL 9).

Primes estimées	Type de solution	Cession P.I.	Niveau de maturité Technologique
<b>Technologie existante</b> \$3,000+	<b>Tests, implémentation et opérations</b>	🚫	TRL 9 9. Système opérationnel prouvé par des missions antérieures réussies
<b>T&amp;E opérationnelles</b> \$100,000+	<b>Développement du système</b>	★	TRL 8 8. Système opérationnel prouvé par des missions tests réussies
<b>Prototype testé</b> \$50,000+	<b>Démonstration de la technologie</b>	★	TRL 7 7. Démonstration d'un système prototype dans un milieu opérationnel
<b>Prototype théorique</b> \$20,000+	<b>Développement de la technologie</b>	★	TRL 6 6. Modèle ou démonstration d'un prototype au sein d'un milieu approprié/pertinent
<b>Preuve de concept</b> \$10,000+	<b>Recherche de faisabilité</b>	★	TRL 5 5. Validation du composant au sein d'un milieu pertinent
<b>Rapport/Expertise</b> \$5,000+	<b>Recherche basique</b>	★	TRL 4 4. Validation du composant au sein d'un laboratoire
			TRL 3 3. Preuve de concept et validation expérimentale
			TRL 2 2. Concept de la technologie et/ou application formulées
			TRL 1 1. Principes de base observés et rapportés

# Identification du challenge

**Anonymisation des données en masses**

**Comment réduire l'activité des enzymes dans des légumes**

**Comment prévenir la décoloration des produits en conserve**

**Inciter les gens à réduire leurs dépenses en énergie**

Hypios CI soutient et intensifie les efforts de recherche en cours. Que ce soit des séances de brainstorming ou l'identification de technologies existantes, notre procédé unique de résolution peut intervenir à n'importe quel stage du cycle de développement de produit.

**Réduire le fardeau posologique pour le patient**

**Trouver des méthodes alternatives pour développer l'offre**

**Optimiser un procédé industriel**

**Trouver des partenaires de fabrication**

**Identifier des technologies existantes**

**IDEES**

**Étude de marché**

**Développement Produit**

**Développement projet**

**Production**

**Marketing**

**PRODUIT**

**Après lancement**

**Estimer les revenus publicitaires de TV connectée**

**Estimer la consommation d'électricité**

**Calculer les pertes liées à un projet**

**Développer un nouveau procédé d'extraction de café**

**Améliorer les sièges première-classe pour avions**

**Trouver des idées pour une campagne de marketing**

**Développer une stratégie publicitaire**

**Identifier de nouveaux marchés et industries**

**Méthode de stockage longue durée**

**Optimisation des techniques de Supply Chain**

## Anatomie des Solvers

30%

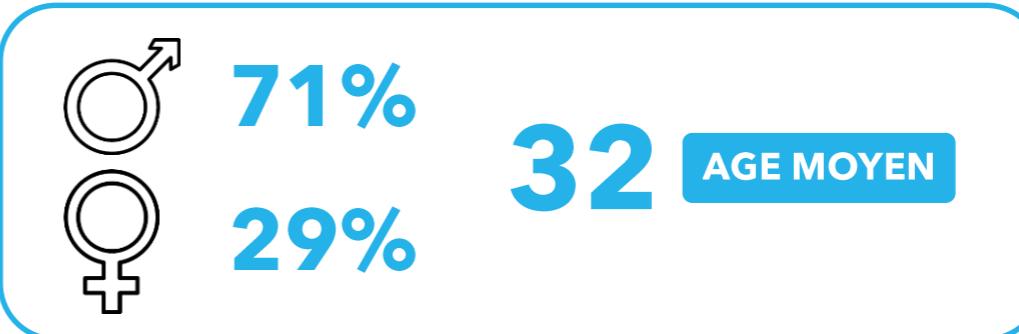
DOCTORANTS

13%

STARTUPS

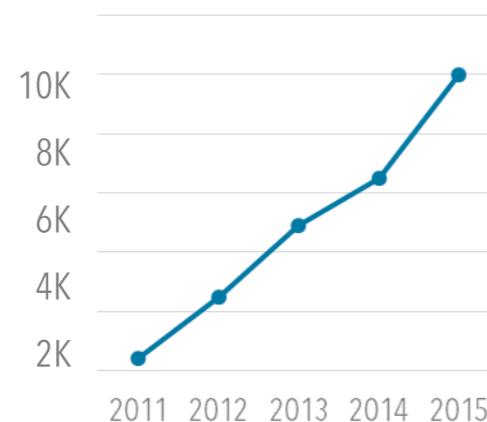
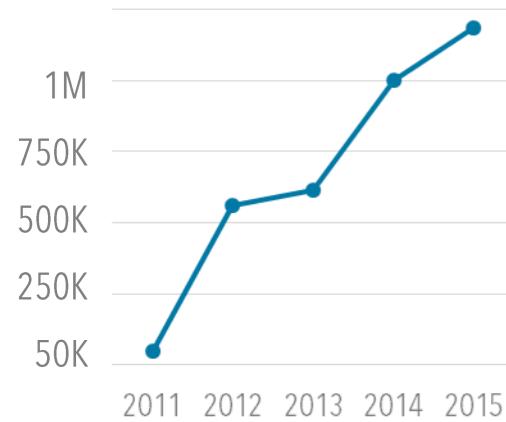
150+

NATIONALITES



950 000 experts identifiés par Hy.Surfer

Plus de 10 000 Experts déjà actifs



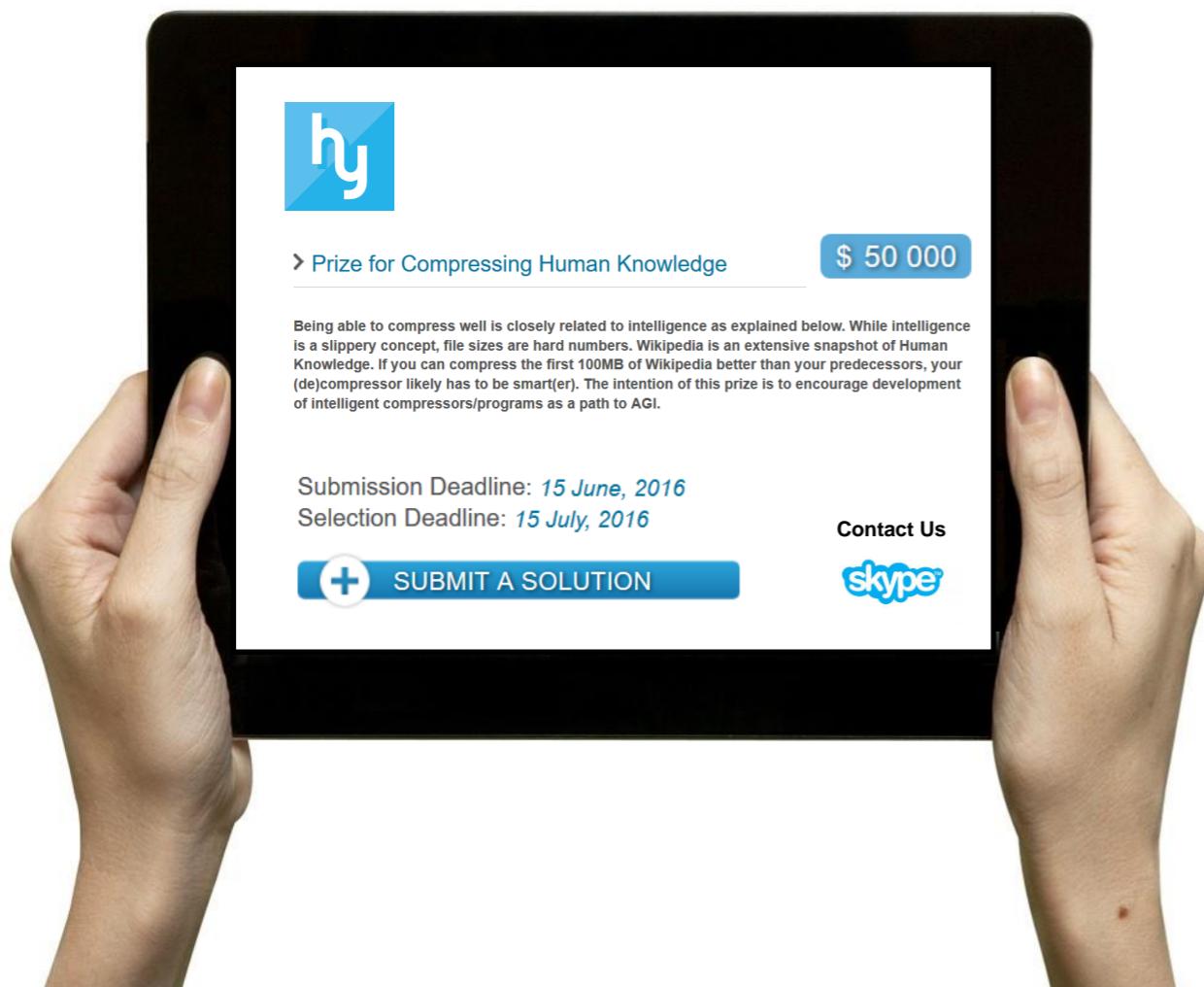
Environ 3000 experts contactés pour chaque challenge, dont 500 seront suivis individuellement par notre équipe



**Nationalités principales des Solvers**

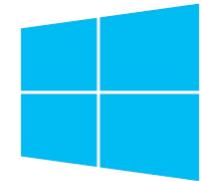
## Tarif 2016, Société > 5000 employés

	<b>Hy.Semantique</b> Moteur de recherche Sémantique	<b>Hy.OpenInnovation®</b> <i>Sollicitez nos experts pour trouver une innovation</i>	<b>Hy.Store®</b> <i>Trouvez ou vendez une innovation, un brevet</i>	
Type de Service	<b>Freemium®</b> Découverte de l'outil	<b>Premium®</b> Plus de requêtes et accès API	Plateforme de résolution de problème ouverte	Place de marché de l'innovation et des brevets
Bénéfices	Outil d'aide à la réflexion Brainstorm avec du contenu disruptif Boost de créativité	Innovation incrémentale, Innovation de rupture, Identification de nouvelles technologies, Idéation, Veille	Trouver une Innovation de rupture, Monétiser un brevet	
Technologie Sémantique brevetée Hy.Proximity®	✓	✓	✓	
Crawler Hy.Solver®	✗	✓	✗	
Dashboard	✗	✓	✗	
Meeting Cadrage	✗	✓	✗	
Meeting Evaluation	NA	✓	✓	
Accès individuel sécurisé	✓	✓	✓	
Anonymisation / Décontextualisation	NA	✓	✓	
Accès indirect à la communauté Hypios (+ de 950.000 Solvers)	✗	✓	✗	
Formule d'abonnement	Gratuit 6 mois (3 recherches/jour)	99€/mois sur 12 mois (500 recherches/mois)	Premier Challenge 20.000€ 50% pour les prochains sur 24 mois	Gratuit et illimité pour nos clients Hy.OpenInnovation
Prime minimum du Challenge	NA	5.000€	NA	
Success Fee sur Prime du Challenge / Transaction			25%	
			25%	



## Un accès mobile à l'innovation ouverte

Hypios CI lance une application pour smartphone et tablettes destinée aux « Solvers » permettant notamment d'animer la communauté d'experts enregistrés et de poster en quelques clicks une solution à un challenge publié sur la plateforme **Hy.OpenInnovation**.





## La première place de marché aux solutions

Hypios CI lance Hy.Store®, la première place de marché aux solutions innovantes et valorisées. En s'appuyant sur l'outil sémantique Hy.Proximity, Hy.Store® offre de manière classifiée une sélection de solutions par critère et permet ainsi d'orienter les entreprises sur des solutions prêtes à l'emploi.

Hy.Store® fournit également une base de données continuellement enrichie qui aide autant les entreprises que les analystes ou investisseurs sur leurs choix stratégiques au regard des tendances de l'innovation du moment.

## Innover mieux, plus vite ... Contactez nous !

**Un moteur sémantique** de découverte de compétences

La majeur partie du coût n'est due quand cas de **succès de la démarche**

**Une approche individualisée** et personnalisée pour contacter nos Solvers.



**Un engagement** sur les résultats, à vos cotés.

**58 %** des challenges aboutissent à l'achat d'une ou plusieurs solutions et révèle l'état de l'art des solutions existantes

## Step 1: Challenge definition and price agreed with the Seeker

### Specifications for the separation of inorganic and organic matters

#### Background:

As part of its development, the Seeker company is looking for a pretreatment (upstream its oxidation process) that enables the separation of the inorganic matters (salts and metals) when present in excessive concentration. This pretreatment will allow the company to extend its scope for the oxidative process, and thus expand its market possibilities.

#### Definitions :

The organic matter content of the effluent, as defined here, is characterized by COD measurement (Chemical Oxygen Demand), which represents the necessary amount of oxygen in order to fully oxidize all species contained in the effluent. It is therefore expressed in gO<sub>2</sub>/L.

The inorganic matter content (IM) of the effluent, as defined here, is characterized by the measure of the mineral matter content. That is to say, by the mass of dry matter remaining after loss on ignition at 550° C (following standard NF EN 12879), and therefore expressed in g/L of effluent.

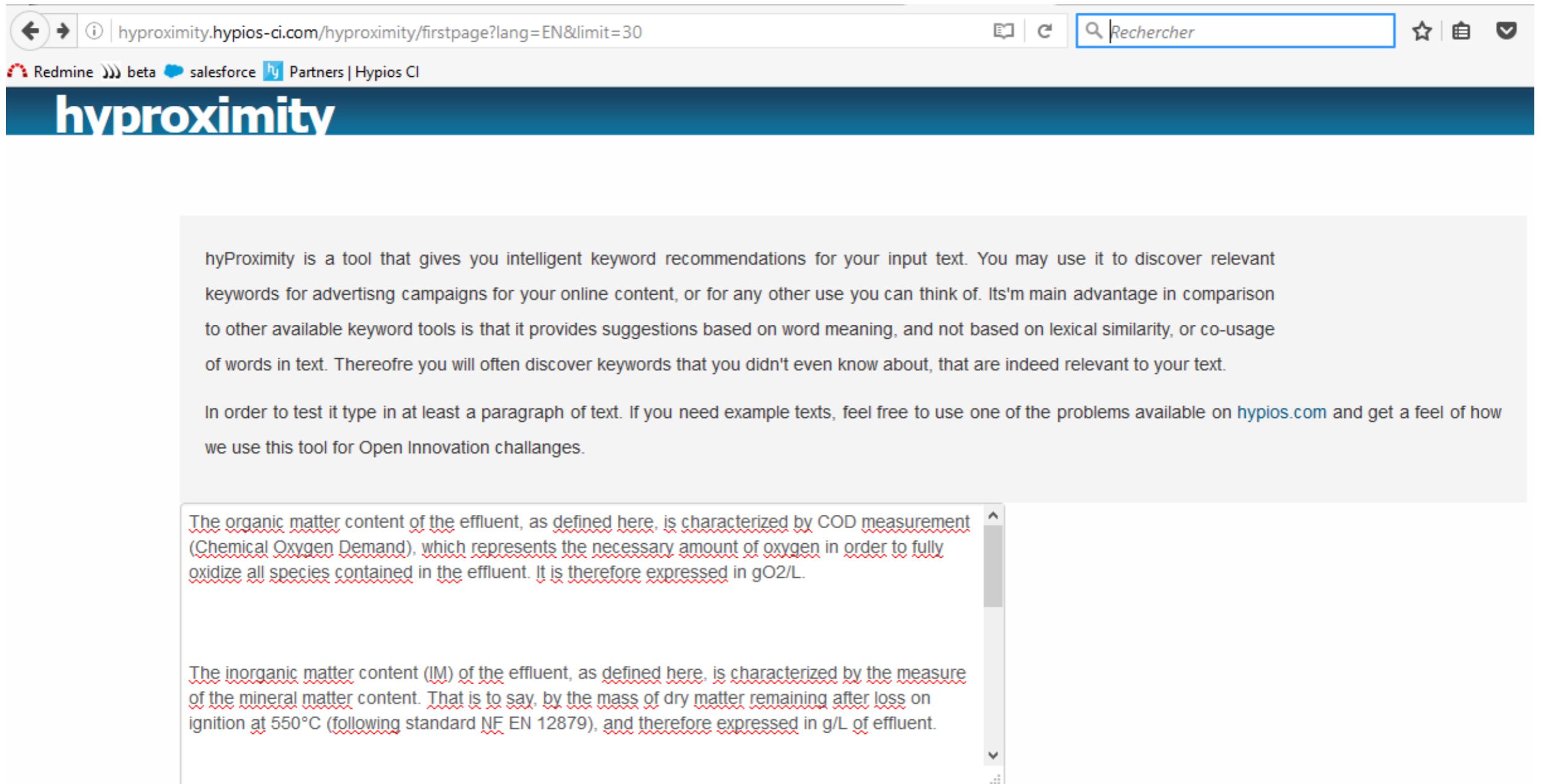
Thus, the separation performance can be followed by the evolution of the COD/IM ratio.

#### Aims and examples:

The level of performance awaited with the pretreatment may change depending on the characteristics of the effluent. However, the goal will always be to **maximize the COD/IM ratio**. The residual IM content should approach the gram or the ten of grams per liter. The quality of the separated fraction that will not be processed afterward will be examined as well, in order to determine possible valorizations. Hereafter two examples of effluents and associated objectives for the preprocessing output:

Characteristics	Example 1 Raw effluent	Example 1 Output objectives	Example 2 Raw effluent	Example 2 Output objectives
Source / Composition	Chemical Industry / Acetic acid 13% Sodium acetate 13% (Na=36g/L) Other solvents 4% Water 70%		Chemical Industry / Acrylates 10% Solvents 1% Water 89%	
COD (gO <sub>2</sub> /L)	285	>150	289	>200
IM (g/L)	77,06	<10	123 (Na=62g/L)	<10
COD/IM	3,37	>15	2,35	>20

## Step 2: Challenge copied on Hy.Proximity



The screenshot shows the hyProximity tool's user interface. At the top, there is a header bar with navigation icons (back, forward, search, etc.), a URL (hyproximity.hypios-ci.com/hyproximity/firstpage?lang=EN&limit=30), and a search bar labeled "Rechercher". Below the header, there are links for Redmine, beta, salesforce, Partners, and Hypios CI. The main title "hyproximity" is displayed in a large, bold, blue font.

The main content area contains two paragraphs of text. The first paragraph describes hyProximity as a tool for generating keyword recommendations based on word meaning. The second paragraph provides an example of how the tool can suggest keywords related to effluent organic matter content, mentioning COD measurement (Chemical Oxygen Demand) and its expression in gO<sub>2</sub>/L.

The text in the second paragraph is highlighted with red underlines, indicating suggested keywords:

The organic matter content of the effluent, as defined here, is characterized by COD measurement (Chemical Oxygen Demand), which represents the necessary amount of oxygen in order to fully oxidize all species contained in the effluent. It is therefore expressed in gO<sub>2</sub>/L.

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I am feeling lucky. Bring me directly to hyProximity suggestions. Submit and be patient

## Step 3: Semantic Analysis by Hy. Proximity

◀ ▶ ⓘ | [hyproximity.hypios-ci.com/hyproximity/thirdpage](http://hyproximity.hypios-ci.com/hyproximity/thirdpage) | ⌂ |  Rechercher | ⭐ | 📄 | 📎 | 🗑 | ⏪

Redmine ↳ beta 🌐 salesforce 🖥 Partners | Hypios CI

# hyproximity

Here are the hyProximity keyword recommendations. More relevant suggestions are on the top. Only a limited number of results is shown. For more please contact milstan at hypios.com

[Go to firstpage](#)

[Go to secondpage](#)

Name	Abstract	Action
Chemical oxygen demand	In environmental chemistry, the chemical oxygen demand (COD) test is commonly used to indirectly measure the amount of organic compounds in water. Most applications of COD determine the amount of orga ...	<a href="#">Delete</a>
Ratio	In mathematics, a ratio is a relationship between two numbers indicating how many times the first number contains the second. For example, if a bowl of fruit contains eight oranges and six lemons, t ...	<a href="#">Delete</a>
Dry matter	The dry matter (or otherwise known as dry weight) is a measurement of the mass of something when completely dried. The dry matter of plant and animal material would be its solids, i.e. all its constitu ...	<a href="#">Delete</a>
Redox	Redox reactions include all chemical reactions in which atoms have their oxidation state changed; in general, redox reactions involve the transfer of electrons between species. The term "redox" comes ...	<a href="#">Delete</a>
Organic matter	Organic matter or organic material, natural organic matter, NOM is matter composed of organic compounds that has come from the remains of organisms such as plants and animals and their waste products ...	<a href="#">Delete</a>
Matter	Before the 20th century, the term matter included ordinary matter composed of atoms and excluded other energy phenomena	<a href="#">Delete</a>

## Step 3: Semantic Analysis by Hy.Proximity

Navigation icons: back, forward, search, refresh, etc.

Redmine beta salesforce Partners | Hypios CI

Loss on ignition	Loss on Ignition is a test used in inorganic analytical chemistry, particularly in the analysis of minerals. It consists of strongly heating ("igniting") a sample of the material at a specified tempe ...	<a href="#">Delete</a>
Inorganic compound	An inorganic compound is a compound that is considered not "organic".Inorganic compounds are traditionally viewed as being synthesized by the agency of geological systems. In contrast, organic compoun ...	<a href="#">Delete</a>
Effluent	Effluent is an outflowing of water or gas from a natural body of water, or from a human-made structure.Effluent, in engineering, is the stream exiting a chemical reactor.Effluent is defined by the Uni ...	<a href="#">Delete</a>
Parts-per notation	In science and engineering, the parts-per notation is a set of pseudo units to describe small values of miscellaneous dimensionless quantities, e.g. mole fraction or mass fraction. Since these fractio ...	<a href="#">Delete</a>
Chemical test	In chemistry, a chemical test is a qualitative or quantitative procedure designed to prove the existence of, or to quantify, a chemical compound or chemical group with the aid of a specific reagent.	<a href="#">Delete</a>
Chemical decomposition	Chemical decomposition, analysis or breakdown is the separation of a chemical compound into elements or simpler compounds. It is sometimes defined as the exact opposite of a chemical synthesis. Chemi ...	<a href="#">Delete</a>
Total dissolved solids	Total dissolved solids (TDS) is a measure of the combined content of all inorganic and organic substances contained in a liquid in molecular, ionized or micro-granular (colloidal sol) suspended form. ...	<a href="#">Delete</a>
Anaerobic digestion	Anaerobic digestion is a collection of processes by which microorganisms break down biodegradable material in the absence of oxygen. The process is used for industrial or domestic purposes to manage w ...	<a href="#">Delete</a>
Advanced oxidation process	Advanced oxidation processes (abbreviation: AOPs), in a broad sense, refers to a set of chemical treatment procedures designed to remove organic (and sometimes inorganic) materials in water and waste ...	<a href="#">Delete</a>
MBAS assay	A methylene blue active substances assay, or MBAS assay, is a colorimetric analysis test method that uses methylene blue to detect the presence of anionic surfactants (such as a detergent or foaming a ...	<a href="#">Delete</a>
Color of water	While relatively small quantities of water appear to be colorless, water's tint becomes a deeper blue as the thickness of the observed sample increases. The blue hue of water is an intrinsic property ...	<a href="#">Delete</a>

## Step 3: Semantic Analysis by Hy.Proximity

		<a href="#">◀</a> <a href="#">▶</a> <a href="#">i</a>	hypximity.hypios-ci.com/hypximity/thirdpage	<a href="#">c</a> <input type="text" value="Rechercher"/>	<a href="#">☆</a> <a href="#">✉</a> <a href="#">✉</a>
<a href="#">Redmine</a> <a href="#">beta</a> <a href="#">salesforce</a>  Partners   Hypios CI					
<a href="#">Green Bridge (filtration system)</a>	Green Bridges are an ecotechnological in-situ horizontal filtration system having different physical and biological filters working in combination to remove suspended and dissolved impurities of water ...			<a href="#">Delete</a>	
<a href="#">Mound system</a>	A mound system is an alternative to the traditional rural septic system drain field. The mound system is an engineered drain field used in areas where septic systems are more prone to failure due to ...			<a href="#">Delete</a>	
<a href="#">Spot analysis</a>	Spot analysis, spot test analysis, or spot test is a chemical test, a simple and efficient technique where analytic assays are executed in only one, or a few drops, of a chemical solution, preferably ...			<a href="#">Delete</a>	
<a href="#">Dead zone (ecology)</a>	Dead zones are hypoxic (low-oxygen) areas in the world's oceans and large lakes, caused by "excessive nutrient pollution from human activities coupled with other factors that deplete the oxygen requir ...			<a href="#">Delete</a>	
<a href="#">Extract</a>	An extract is a substance made by extracting a part of a raw material, often by using a solvent such as ethanol or water. Extracts may be sold as tinctures or in powder form. The aromatic principles o ...			<a href="#">Delete</a>	
<a href="#">Wastewater quality indicators</a>	Wastewater quality indicators are laboratory test methodologies to assess suitability of wastewater for disposal or re-use. Tests selected and desired test results vary with the intended use or disch ...			<a href="#">Delete</a>	
<a href="#">Calcium silicate hydrate</a>	Calcium silicate hydrate is the main product of the hydration of Portland cement and is primarily responsible for the strength in cement based materials.			<a href="#">Delete</a>	
<a href="#">Indicator bacteria</a>	Indicator bacteria are types of bacteria used to detect and estimate the level of fecal contamination of water. They are not dangerous to human health but are used to indicate the presence of a health ...			<a href="#">Delete</a>	
<a href="#">Water quality modelling</a>	Water quality modeling involves the prediction of water pollution using mathematical simulation techniques. A typical water quality model consists of a collection of formulations representing physical ...			<a href="#">Delete</a>	
<a href="#">Water pollution</a>	Water pollution is the contamination of water bodies (e.g. lakes, rivers, oceans, aquifers and groundwater). This form of environmental degradation occurs when pollutants are directly or indirectly d ...			<a href="#">Delete</a>	
<a href="#">SaltMod</a>	SaltMod is computer program for the prediction of the salinity of soil moisture, groundwater and drainage water, the depth of the watertable, and the drain discharge (hydrology) in irrigated agricultu ...			<a href="#">Delete</a>	



## Step 3: Semantic Analysis by Hy.Proximity

hyproximity.hypios-ci.com/hyproximity/thirdpage

Rechercher

Redmine beta salesforce Partners | Hypios CI

Water pollution	Water pollution is the contamination of water bodies (e.g. lakes, rivers, oceans, aquifers and groundwater). This form of environmental degradation occurs when pollutants are directly or indirectly d ...	Delete
SaltMod	SaltMod is computer program for the prediction of the salinity of soil moisture, groundwater and drainage water, the depth of the watertable, and the drain discharge (hydrology) in irrigated agricultu ...	Delete
Biosurvey	A biosurvey, or biological survey, is a scientific study of organisms to assess the condition of an ecological resource, such as a water body.	Delete
Iron bacteria	In the management of water-supply wells, iron bacteria are bacteria that derive the energy they need to live and multiply by oxidizing dissolved ferrous iron (or the less frequently available manganese ...	Delete

Enter new Keyword

Add it

Send to Solver Surfer

## Step 3: Semantic Analysis by Hy.Proximity

sose.hypios-ci.com/result/emails/570cd3f6e4b02d2f1e7708e2/0 | C | Rechercher | ☆ | ⌂ | ⌂ | ⌂ | ⌂ | ⌂ | ⌂

Redmine | beta | salesforce | Partners | Hypios CI

SolverSurfer v2 | Crawler | Profiles | Administration | API | Logout

### Request 570cd3f6e4b02d2f1e7708e2 : chemical oxygen demand

First name

Last name

Email

Done

Contacted

Only full profile

[Resubmit / Other config / Rapport / Export](#)

[Research](#) | [Reload](#) | [Next](#)

Profiles found 66 (Page: 0)	Done	Contacted	Action
ywkang@kistmail.kist.re.kr			<a href="#">Delete</a>
support@refworks.com			<a href="#">Delete</a>



## Step 4: Crawling Experts by Solver Surfer

sose.hypios-ci.com/result/emails/570cd3f6e4b02d2f1e7708e2/0

Recherche

Redmine beta salesforce Partners | Hypios CI

SolverSurfer v2 Crawler Profiles Administration API Logout

Reload Next

Profiles found 66 (Page: 0)	Done	Contacted	Action
ywkang@kistmail.kist.re.kr			Delete
support@refworks.com			Delete
zhoubaoxue@sjtu.edu.cn			Delete
pubmedgroup@2.25			Delete
sdwebteam@elsevier.com			Delete
onlinelibrarysales@wiley.com			Delete
libraryinfo@wiley.com			Delete
cs-agency@wiley.com			Delete
e-news@wiley.com			Delete
databasegroup@wiley.com			Delete
dpo@elsevier.com			Delete
casefiling@adr.org			Delete
dmca@elsevier.com			Delete
onlineservice@springer.com			Delete



## Step 4: Crawling Experts by Solver Surfer

The screenshot shows the SolverSurfer v2 interface. At the top, there is a navigation bar with links to Redmine, beta, salesforce, Partners, and Hypios CI. The main title is "SolverSurfer v2". On the right side of the title, there are links for Administration, API, and Logout. The search bar contains the URL "sose.hypios-ci.com/result/email/details/570cd40ee4b02d2f1e7708fb". Below the title, the email address "zhanglz@mail.ccnu.edu.cn" is displayed prominently. Underneath the email, there are three buttons: "Previous", "List", and "Next". The "List" button is highlighted. Below the email, the word "Finding" is displayed. There is a section titled "Link From Request" containing the URL "http://onlinelibrary.wiley.com/enhanced/doi/10.1002/adma.200702159". Below this, there is an "Email" field containing "zhanglz@mail.ccnu.edu.cn" and a "AddMail to Profile" button. At the bottom, there is a section titled "Profil Information" with a "First name" field.

## Step 5: Analysing Expertise with Solver Surfer

onlinelibrary.wiley.com/doi/10.1002/adma.200702159/full | Rechercher |  

Redmine beta salesforce Partners | Hypios CI

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Communication

## Non-Aqueous Sol-Gel Approach towards the Controllable Synthesis of Nickel Nanospheres, Nanowires, and Nanoflowers<sup>†</sup>

F. L. Jia, L. Z. Zhang, X. Y. Shang, Y. Yang

First published: 8 February 2008 [Full publication history](#)

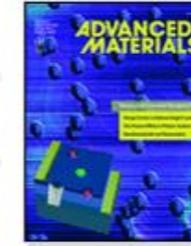
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<sup>†</sup>L.Z.Z. acknowledges financial support from the National Basic Research Program of China (973 Program) (Grant 2007CB613 301), National Science Foundation of China (Grant Nos. 20 777 026 and 20 503 009), and Program for New Century Excellent Talents in University. (Grant NCET-07-0352). F.L.J. acknowledges financial support from the Open Fund of the Key Laboratory of Catalysis and Materials Science of the State Ethnic Affairs Commission & Ministry of Education, Hubei Province (Grant CHCL07 003). Supporting Information is available online from Wiley InterScience or from the author.



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Volume 20, Issue 5  
March, 2008  
Pages 1050–1054

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