



Dear Members,

We appreciate that you are considering our Professional Development Course offerings. As valued members of our Society we hope to continue to offer courses that are meaningful and productive. This year LES (U.S.A. and Canada) is honored to host the LESI 2018 Annual Conference. It will offer a variety of courses like:

BEST PRACTICES IN IP LICENSING MAY 2-3, 2018

There is no prerequisite to attend this course, although it is suggested that course attendees have a few years of licensing experience, or have taken either IP & Licensing Basics: A One Day Review, or IP Business Basics 101.

This course is designed for business development, legal, and technical professionals new to day-to-day management responsibilities of leveraging intellectual property assets--as well as those with a few years of IP transactional experience seeking to enhance the breadth of their skills.

REGISTER NOW

CLP EXAM REVIEW COURSE (WEDNESDAY, MAY 2, 2018)

Our CLP Exam Review Course is taught by experienced CLP-certified LES (U.S.A. and Canada) members. The emphasis of this course is on the eight certified licensing professional (CLP) domains, the practice exam questions, and the participants' results.

Of those who have taken this review course and the exam, 80 percent have passed. Earning CLP credentials establishes credibility among your colleagues, shows that you understand and utilize the latest industry practices, recognizes your experience and qualifications, and demonstrates your

REGISTER NOW

We cordially invite you to join us in San Diego, California from Saturday, April 28 to Thursday, May 3, 2018 at the Manchester Grand Hyatt Hotel. Visit the website, lesi2018.org, for a complete listing of classes and how to register. (Hotel discounts end after Wednesday, April 11, 2018.) Our organizing committee has worked under the theme, "Strong IP Drives the Bottom Line" for professional development, networking, and fun!

It will showcase hundreds of attendees, speakers, and sponsors from around the world. We look forward to seeing you in San Diego!

BOOK HOTEL

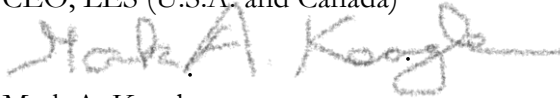
REGISTER FOR ANNUAL CONFERENCE

<http://lesi2018.org/wordpress1/registration/>

Sincerely,



Kimberly S. Chotkowski, Esq., CLP, MBA
CEO, LES (U.S.A. and Canada)



Mark A. Keagle
Director of Education, LES (U.S.A. and Canada)



Licensing Executives Society (U.S.A. and Canada), Inc.

11130 Sunrise Valley Drive, Suite 350

Reston, Virginia 20191

703-234-4059

membership@les.org | www.lesusacanada.org